#### **About Sol Del Mar**

Laura Jones, Founder and President of Sol Del Mar, is a Certified Manager of Animal Resources (CMAR) with more than 20 years experience in the design and operation of large scale animal facilities. Her diverse experience includes projects in the following animal research areas:

Agriculture
BSL 3
Discovery research
Biotechnology
Preclinical drug development

As a client liaison she has led Design Teams through 25 capital projects representing nearly 2,000,000 gross square feet of space ranging from tenant improvement remodels to construction and occupancy of new research buildings.

Ms. Jones is associated with the following organizations: AALAS, AMP, Animal Welfare Group, Biotech Forum, Biotech & Pharma Professional Network, Biotech Regulatory & Quality Professionals, CBRA, IIL, ISPE, LAMA, LAWTE, NAWBO, PRIM&R, Tradeline.

Incorporating SDMI's proven experience early in your project saves you time and money.

# Sol Del Mar is the perfect partner to:

Win more projects

Maximize project profitability

Conserve budget and resources

Ensure client satisfaction





#### Sol Del Mar, Inc.

Creative Animal Resource Environments

Voice: 805.857.1073 | Fax: 805.987.1473 | E-mail: LauraJones@SolDelMarinc.com

Sol Del Mar, Inc. is a woman-owned business.

## Sol Del Mar, Inc.

Creative Animal Resource Environments



The perfect partner for animal facility projects

# Partnering with Sol Del Mar makes both dollars... and sense

As client budgets tighten, and requirements increase among clients and regulators, it is essential to have an expert on your team who knows animal facility design from the clients' perspective.

Sol Del Mar offers insider insights that can be invaluable as you navigate the numerous details, preferences, points of inspection, and potential choke points that are inherit in animal research facility projects.

This can make all the difference both as you compete for—and maintain the profitability of—your projects.

Sol Del Mar's blend of vivarium design and operational management expertise enables your firm to maximize the profitability of each animal facility project. Our unique client-side perspective helps you to conserve budget and resources while maintaining—and enhancing—client satisfaction, from concept through construction.

Our direct experience in managing and designing animal research facilities helps our partners avoid— or quickly correct—many of the costly problems that can delay delivery and create cost overruns.

#### **Benefits at-a-glance**

Team with SDMI to win new business

Train your staff on the practices preferred by leading facilities

Evaluate equipment and layouts to maximize client benefit

#### Regulatory guidance for:

- USDA and Animal Welfare Act
- FDA guidelines and monitoring practices
- U.S. Public Health Service assurance
- State Fish & Game regulations
- Municipal animal welfare guidelines



## Working with Sol Del Mar actually saves time and money at these critical stages:

**Project Concept** 

**Planning & Budgeting** 

**Conceptual Design** 

**Design Development** 

**Construction Quality Assurance** 

#### **Scope of Services**

SDMI specializes in Creative Animal Resource Environments. We offer an innovative, visionary approach to the planning process. Our extensive project experience also enables us to identify and anticipate issues that would otherwise add to the length and cost of a project.

## Our experience can assist you with:

**Concept to construction implementation** 

**User Requirements** 

- Process & Workflow Planning
- Vivarium Program Specifications
- Design Criteria Specifications
- Equipment requirements

Basis of Design (BOD) development and review

Laboratory and vivarium design development

**Drawing review QA** 

**Regulatory Compliance** 

**Commissioning Specifications** 

Pre- and Post-Construction Occupancy Planning

Coordination of construction activities in occupied facilities

**Construction Oversight and Qualitative Inspections**